

Craftsmanship in the Enterprise

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Act II Scene 6

Thursday, August 27, 2009

Reb Tevye is pulling his milk cart down a long dusty road. He's pulling it because his horse has a lame leg. Frustrated he drops the cart and demands that he is not going to...





Pull

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his cart any more. If man can work on two legs, his horse should be able to work on three. His cart isn't going anywhere if it requires him to pull it. Suddenly he gets an insight from above and says, "Fine, fine. I'll...





Push

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the cart". I find this interesting because he focused on his





Horse





Blame it on the Horse

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Next: My Devs aren't capable





Lame Horse

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Next: We don't have enough people





Not Enough Horse(s)

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Next: We can't possibly do that here





Stupid Horse

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Next: The devs don't talk to each other





Horse is not Mr. Ed

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Next: We don't have the right tools





Naked Horse

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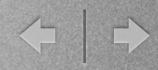
Next: We don't get any support





Sagging Horse





Excuses

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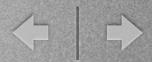
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Problem





Failure

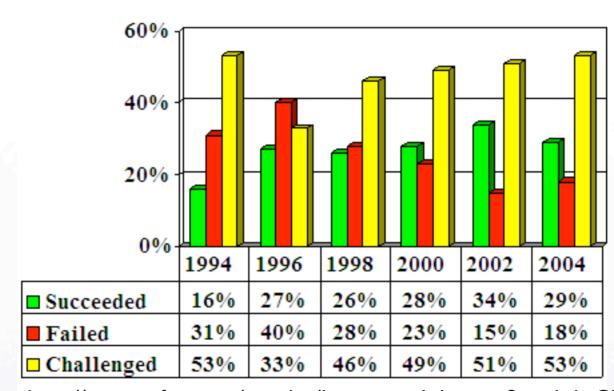
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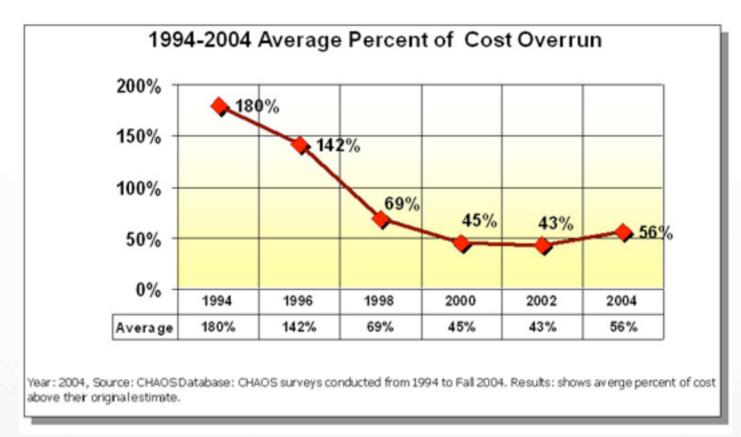
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Source: http://www.infoq.com/articles/Interview-Johnson-Standish-CHAOS





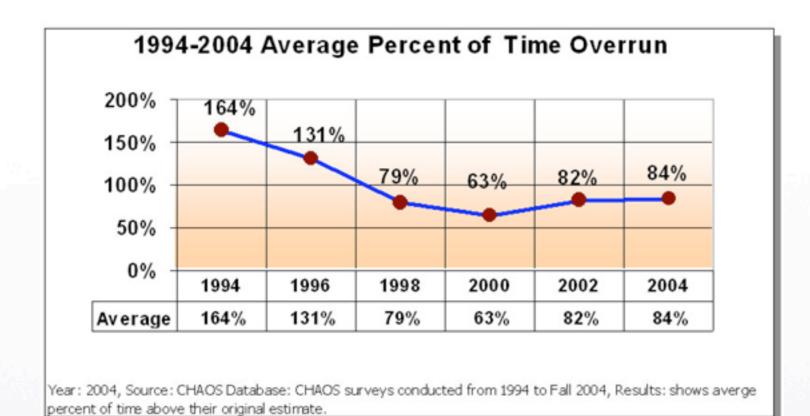


Source: http://www.infoq.com/articles/Interview-Johnson-Standish-CHAOS





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Source: http://www.infoq.com/articles/Interview-Johnson-Standish-CHAOS

There was a CEO sitting at Agile 2008 saying I have a great idea for next year's attendees







Source: http://www.darrenmonroe.com/wordpress/?p=860

One million Dollars and one year and 6 developers





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Source: http://www.trainfortopdollar.com/trainfortopdollar/?page_id=55





Us

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We've allowed our organizations to get to this state. We've let





Fear

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take over our passion and our common sense. How do we fix this? Do we shoot the horse? Ride camels instead?





Look





Inward

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We've become stagnant. That poisons the water. We need people willing to shake up the water. And we do that by committing to either

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Change your organization





Change your organization

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The change you can affect is limited only by your passion and ability to relate to people. You don't force change, you create ways for people to come to the realization on their own. Learning Opportunities.





Unacceptable

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You have to go back to your teams and say that you aren't going to accept a situation which is destroying your





Passion





Keynote

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(Need an index card) where it was declared "Craftsmanship over Crap". And from these humble words we produced a





Manifesto

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saying one simple thing.







Source: http://www.twistedsister.com/gallery.php

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We're not going to take it. We're not going to take the crap that we write, that we produce, that we ship. We're going to only accept





Well-Crafted





Value

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Community

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We're going to reject the "Us versus them" mentality that is so pervasive in our industry. And more importantly, we're here to build





Partnerships

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And all of this sounds great until you leave here, and you fly home and you say "How are we going to





Implement





WII-FM

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But that's not what they are saying. What they are really saying is that they are trying to figure out what is playing on WII-FM. Or





WII-FM?

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What's In It For Me. And, that Depends on who's asking you





\$1,250,000.00

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Executive

41 weeks overrun * 40 hours * 6 developers * \$80 per dev = \$787,200

\$500,000 overrun

11 months time back







Source: http://www.beveragesdirect.com/products/nofear/







Source: http://julieluongo.wordpress.com/2007/07/23/stan-lee-is-my-superhero/

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Middle Managers. They don't have to keep the whip anymore. Now that you'd sold your org, what comes next?





Values

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Fact check. If your org values don't align with what you are trying to bring, the friction will be brutal. Think about Scrum w/o XP practices – suddenly the org is doing stand-ups, etc, but not changing the engineering practices





"Thus, training programs are often judged to be a failure because of organizational constraints that were not originally intended to be addressed by the instructional program"

Training In Organizations, Fourth Edition: Page 44

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Diving deeper: asking people to behave in a way different from what their managers want will cause problems





"Also, training programs are not likely to be successful when managers are forced to maintain production standards while the employee is sent to a training program."

Training In Organizations, Fourth Edition: Page 44

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So, at the executive role, you have to be willing to accept a learning curve as a result of your poor hiring decisions. Assuming your values match, and your teams are ready, let's look at three roles and the steps they can take to help bring craftsmanship to the enterprise





Executives

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Executives are looking at the organization as a whole. They aren't just concerned with productivity, but budgeting, vision, business development and other topics. If you fall into this role, there are three things you can do to help bring craftsmanship to your org





Culture

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Scientific management is not an appropriate way to manage software developers. Command and control is not an appropriate way to run software projects. You must build a culture where learning and transparency is key and team members are encouraged to push for better ways. Good Developers are more valuable than their managers





Support

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Being an anchor for your team. Helping middle managers through the transition. Supporting teams needs to break from the corporate culture (cubes, multi-monitors, etc). But also keeping them informed with what you need and working with them on how to get it





One Team

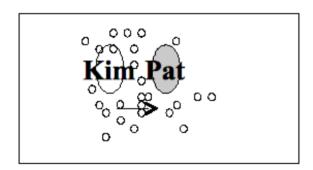
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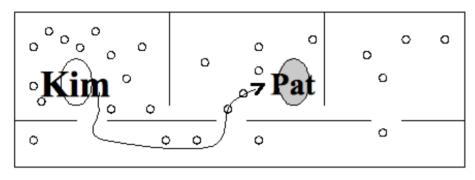
Ask yourself why you have barriers between the business, developers and testers. Craft = Pay attention to our skills and medium.



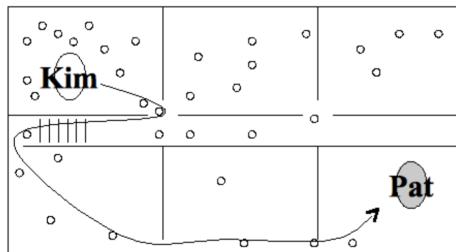




Programming in pairs



12 people: = \$100,000 / yr penalty



12 people = \$300,000 / yr penalty

Source: Alistair Cockburn's Agile 2009 Keynote Presentation

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Source: http://arxta.net/gear

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Middle Managers

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Middle Managers are focused on their immediate teams and in limited ways their peers.





Hire the Best

Craftsman prefer working with other craftsman. Magnitude better devs. "Trade-Up" story





Train the Best

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Learning culture. Budget for a library and conferences. Metric leads on how well they create opportunities for learning: Weekly Tutorials. Book Clubs. Allow introspection (Hashrocket videographer). And they need to be [next slide] tenacious







Source: http://musicremedy.com/t/Tenacious_D/videos/Tribute-10168.html







 $Source: \underline{http://thecia.com.au/reviews/t/tenacious-d-in-the-pick-of-destiny.shtml}$





Developers

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Be the Best

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How many people are devs out there and have just heard me telling your managers and executives to support and hire the best? You have to hold up your end of the bargain. Don't stop learning. Create your own clubs. Speak. Write. Read. Take responsibility for your success





Deliver Value

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Not just in your programs. Deliver value to your peers and to your executives. Help them learn. Help them report. For example, if your executive asks for a Gantt chart, find out why. Maybe she needs it to report to her boss, and you can find a way to provide the value she needs without sticking your team with unproductive charts and metrics





Reach Out

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Don't wait for your managers and executives to tear down walls. Reach out to the other side. HC Purchasing story

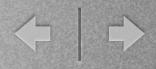




Summary

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Source: http://www.motthavenherald.com/2009/04/14/bronx-swamp-endangers-health/







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Lifelessness. Fortunately, this can be counteracted with some simple elements:





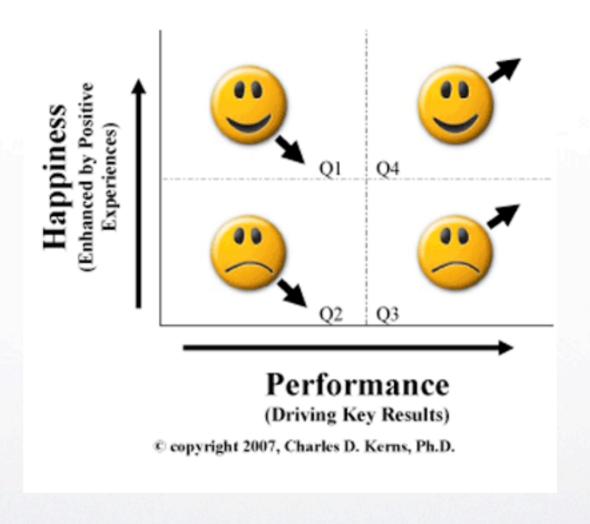


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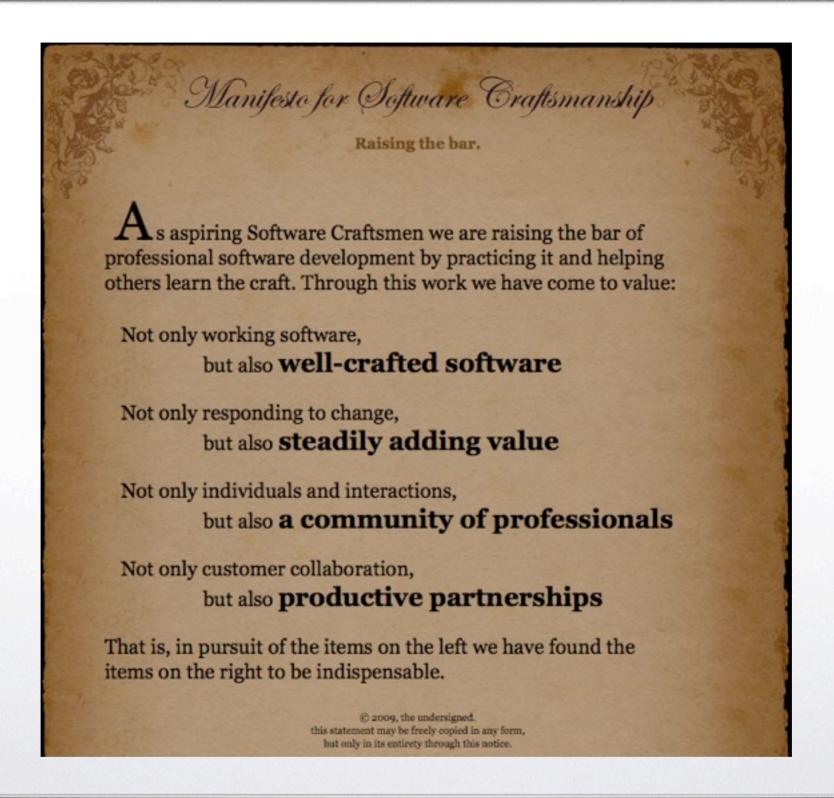


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"In programming the hard part isn't solving problems, but deciding what problems to solve."

Paul Graham



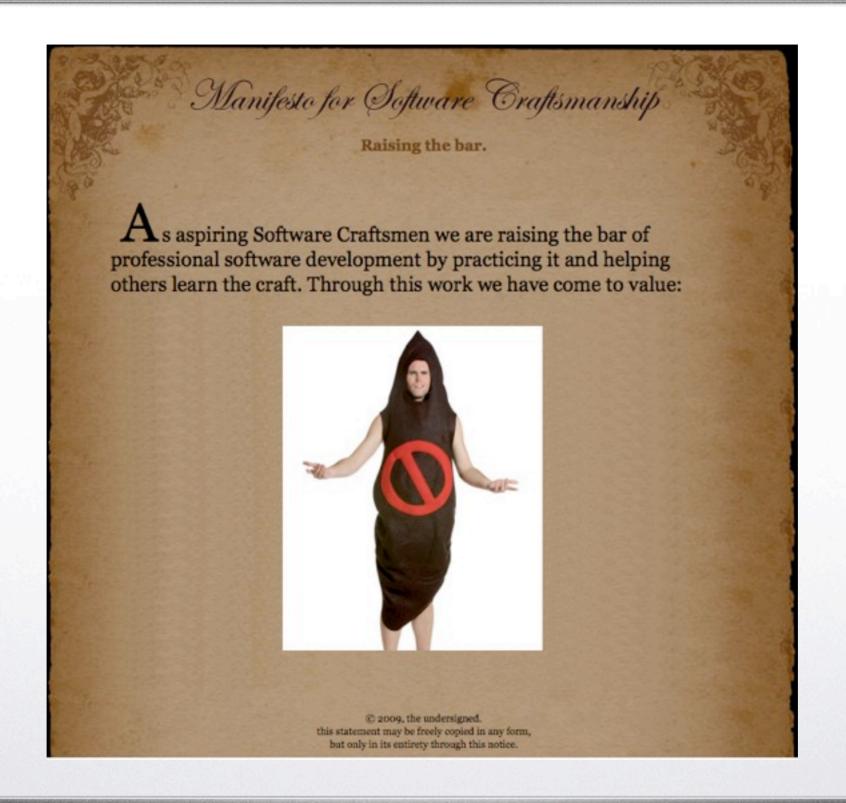


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And raising the bar of your identity as an organization. You can do it. It might be a long road. It might be thankless. It might require you to take risks. You might even have to invoke the second half of change your organization. But at the end of the day you get to say







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We no longer value crap. And isn't that what we all want?